



INDEPENDENT BOOKSTORE SCHOOL BOOK FAIR, SCHOOL LIBRARY AND CLASSROOM LIBRARY PURCHASING PLAN

Hachette Book Group's Independent Bookstore School Book Fair, School Library and Classroom Library Purchasing Plan offers enrolled retailers the opportunity to purchase our titles at a higher discount than under our standard terms to supply local schools with books for use in bookfairs, school libraries or classroom libraries.

Eligible accounts: Independent retail bookstore accounts whose primary business is as a retail bookstore located in the United States and in good credit standing are eligible for these terms.

Participating Hachette Book Group Publishers (including their imprints): Grand Central Publishing; Hachette Nashville; Little, Brown & Company; Little, Brown Books for Young Readers; Orbit; Avalon; Basic Books; Hachette Books; Public Affairs; Running Press; Workman Publishing

Participating Distributed Publishers: Hachette UK (Mobius, Nicholas Brealey); Callaway; Kids Can Press; Lonely Planet; Nosy Crow; Octopus; Yen Press.

SCHOOL BOOK FAIR; SCHOOL LIBRARY AND CLASSROOM LIBRARY DISCOUNT SCHEDULE:

- 49% hardcover and 50% trade paperback for **returnable** accounts with a 15% returns cap on orders totaling over 100 units.
- 52% for **non-returnable** accounts.

Excludes Short/Professional and Agency titles.

All other HBG terms apply.

Please see the next page for further plan details and terms.

Terms subject to change by HBG without notice.

Effective 10/16/2023



To receive these independent bookstore school book fair, school library and classroom library terms, accounts must submit an enrollment agreement and comply with the following terms:

1. Each order may be resold by the bookseller **only** to a single school for use in a book fair, school library or classroom library. **Author event orders are not eligible.**
2. All orders will be shipped either to the bookseller's customer or to the bookseller, based on the bookseller's instructions at the time the order is placed. Be sure to state your preference. We will send invoices per your usual invoice instructions. In all other respects, orders will be shipped according to our standard shipping policies.
3. All orders shipped under this program **cannot** be combined with any other special offers from HBG. We will not accept rush orders under this program. This program is for physical books only. eBooks and digital audiobooks are not eligible.
4. All orders require prior approval from Hachette Book Group. We reserve the right to request supporting documentation on orders. This program may be changed or discontinued by Hachette Book Group at any time.
5. Orders under this program will be excluded from calculations of an account's net billing to calculate their annual coop pool.
6. All independent bookstore requests for orders under this plan must be sent to HBGBookfair@hbgsusa.com with a copy to your HBG sales rep.

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