

APPENDIX 1-21

PRODUCTION COSTS

Farmers need to recognize the full costs of production and overhead and make sensible choices around production costs and pricing. Setting a product price that is competitive with other businesses and that covers expenses provides a livelihood to the farmer.

Fill out the following table for your farm business. Take your time as you think through this worksheet and return to it as needed and as you gather more information.

TYPE OF PRODUCTION COST	AM I MANAGING THESE COSTS WELL?	IF NOT, WHAT STRATEGIES CAN I USE TO CONTROL THESE COSTS?
Equipment		
Infrastructure		
Repairs & maintenance		
Inputs & feed		
Marketing		
Labor		
Administrative		